



Do More Than Give: The Six Practices of Donors Who Change the World

Leslie R. Crutchfield, John V. Kania, Mark R. Kramer

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How donors change the world through the six catalytic practices of high-impact philanthropy

Do More Than Give provides a blueprint for individuals, philanthropists, and foundation leaders to increase their impact. Based on *Forces for Good*, this groundbreaking book demonstrates how the six practices of high-impact nonprofits apply to donors aiming to advance social causes. Rather than focus on the mechanics of effective grantmaking, reporting, or evaluation, this book instead proposes that donors can become proactive catalysts for change by rising to meet the challenges of our increasingly interdependent world. Key principles include: going beyond check writing/traditional volunteering; advocating for change; leveraging business; forging peer networks; empowering individuals; leading adaptively; and developing learning organizations.

- Contains robust case studies depicting every type of philanthropy (corporate, community, operating, specialized, and large private and family foundations)
- Includes easy to use "Key Takeaways" tailored for donors at the "beginner" and "experienced" levels of catalytic philanthropy
- Authors are internationally-acclaimed philanthropic, nonprofit, and corporate social responsibility strategy experts who frequently speak and train on high-impact philanthropy

In good economic times or bad, this book provides guidance for givers to increase the impact of their charitable resources and go beyond check-writing to help solve problems and change the world.

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