



# Automotive Sales Phone Mastery: Phone Skills and Techniques of Top Sales Professionals

*Tim Northburg*

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**Automotive Sales Phone Mastery: Phone Skills and Techniques of Top Sales Professionals** Tim Northburg

What sets top sales people aside from the rest? They know how to work the phones. This complete playbook walks you through the various phone calls, word tracts, and objections an Automotive Salesperson takes, makes, and handles many times each day. Master the phone and sell more vehicles.

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