



# Effective Consultation With The LIFO® Method

*Allan Katcher Ph.D., Gerrit Knodt Ph.D., Betty Forbis*

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You can even use this tool to help your clients with more external situations like recruitment, mergers, and marketing. By utilizing this globally proven process, you can help your clients to achieve their goals.

Based on psychological and management theory that acknowledges different cultural perspectives, The LIFO® Method can be adapted to any business around the world. Treating individuals with understanding and acceptance rather than using judgmental evaluations, this approach creates an environment that fosters, rather than forces, progress. Beginning with inventorying human resources, understanding patterns of behavior, and recognizing potential consequences, the system then builds on that foundation by developing productive relationships and providing personalized strategies for managing strengths.

*Effective Consultation with The LIFO® Method* teaches you how to work on personal, team, and organization development issues successfully—every time.

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