



# Personality at Work: The Drivers and Derailers of Leadership

*Ronald Warren*

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**Craft a winning PERSONALITY PROFILE for ultimate leadership success**

Effective leadership comes down to one basic thing. Personality. It sounds simple but it's not. Because no single trait makes up a personality. You might be sociable but highly dependent. Competitive, yet approval-seeking. Helpful, but rigid.

The goal is to develop the form a powerful personality profile out of the traits that work best for you?and that's what *Personality at Work* helps you do. This groundbreaking book provides a one-of-a-kind approach to discovering your strengths and weaknesses and putting them to work in any leadership position?from managing a team of two to running a Fortune 500 corporation. And it's all based on robust data and the most rigorous research available on personality and performance, teamwork and communications, and judgment and decision-making.

*Personality at Work* takes you through the process of identifying and analyzing the thirteen behaviors that make or break leaders. The goal is not to pick and choose the “best” ones, but rather to learn how they interact to form a specific personality profile?and to understand how these profiles directly affect leadership effectiveness and organizational outcomes.

The ability to recognize your own personality patterns, as well of as those of colleagues, is the most valuable skill you can have in today's workplace. It puts you a step ahead of everyone around you and enables you to consciously adjust your behavior accordingly.

*Personality at Work* provides the critical information and lessons you need to ensure you're on the winning end of the leadership formula.



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