



Fear-Free Fundraising: How to Ask People for Money

Holly Million

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"Fear-Free Fundraising" takes the mystery out of raising money from individual donors. If you're a staff or board member of a growing nonprofit - or anyone who needs to ask for money - "Fear-Free Fundraising" will help you 1) visualize the steps to introduce people to your cause, 2) actually take these steps, and 3) go face to face to ask people to write checks!



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