



Proposals That Work: A Guide for Planning Dissertations and Grant Proposals

Lawrence F. Locke, Waneen W. (Wyrick) Spirduso, Stephen Silverman

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The **Third Edition** of this practical book confronts the problems of writing a research proposal successfully and is the ideal tool for launching students into writing proposals for theses, dissertations and grants, and through one of the major barriers to an academic career.

Written in an accessible style, it provides both practical advice for the would-be writer and examples that show how effective proposal writing can be done. In this new edition the authors update their previous work with issues that have come to the forefront within the last five years. The book includes new chapters on ethics and verbal presentations; an expanded chapter on qualitative proposal writing; and updated sections on literature search,

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