



Leadership and the Art of Conversation: Conversation as a Management Tool

Kim H. Krisco

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We speak. We listen. We chat. Lots of people know how to talk—but few know how to *really* communicate. Conversation is the most powerful yet underutilized tool at a manager's command. If managers change the way they talk to people, they can become much more than effective managers—they can become great leaders.

Leadership and the Art of Conversation by Kim Krisco is a unique book that approaches the subject of conversation step by step. First it identifies the most productive aspects of conversation—including coaching, listening, managing, organizing, and even personal chat; then it shows readers how to put them to work.

?If you observe leaders,? says Krisco, ? one fact becomes immediately evident. They spend most of their time in conversation. Everything leaders accomplish is the result of their conversations. Change the kinds of conversations *you* have and you immediately become a more potent and effective leader.??

In *Leadership and the Art of Conversation*, Krisco covers everything managers need to converse more effectively, including:

- the basic tools and principles of effective conversations
- sample scripts and real-life examples
- making proper requests and dealing with nonresponses
- generating and maintaining commitment
- managing the flow of a conversation
- applying the eight conversational principles

Used wisely, conversation can be a manager's most valuable asset.

About the Author

Kim H. Krisco is the internationally recognized speaker, lecturer, and trainer who developed the transition strategy that saw GTE through the largest merger in telecommunications history. The author of *Leadership Your Way*, he speaks to such groups as the AMA, the FDIC, and the International Business Conference.

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Edward Torres:

Playing with family in the park, coming to see the sea world or hanging out with good friends is thing that usually you might have done when you have spare time, subsequently why you don't try thing that really opposite from that. One particular activity that make you not experience tired but still relaxing, trilling like on roller coaster you already been ride on and with addition of knowledge. Even you love Leadership and the Art of Conversation: Conversation as a Management Tool, you may enjoy both. It is great combination right, you still desire to miss it? What kind of hangout type is it? Oh come on its mind hangout guys. What? Still don't have it, oh come on its known as reading friends.

Michael Alvarado:

In this particular era which is the greater man or woman or who has ability to do something more are more precious than other. Do you want to become one of it? It is just simple strategy to have that. What you should do is just spending your time not very much but quite enough to get a look at some books. One of the books in the top checklist in your reading list is usually Leadership and the Art of Conversation: Conversation as a Management Tool. This book which is qualified as The Hungry Inclines can get you closer in becoming precious person. By looking up and review this e-book you can get many advantages.

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